Personal Insurance Federation of California

California's Personal Lines Trade Association REPRESENTING THE LEADING AUTOMOBILE AND HOMEOWNERS INSURERS State Farm • Farmers • 21st Century Insurance Group • SAFECO • Progressive

STAFF Dan Dunmoyer President

Diane Colborn Vice President of Legislative & Regulatory Affairs

Michael Gunning Senior Legislative Advocate

Dan Chick Senior Legislative Advocate

Jerry Davies Director of Communications Date: August 15, 2003

California State Legislature To:

From: Dan C. Dunmoyer, President

G. Diane Colborn, Vice-President of Legislative and Regulatory Affairs

MEMORANDUM

Michael A. Gunning, Senior Legislative Advocate

Dan Chick, Senior Legislative Advocate

Re: SB 1 (Speier): Financial Privacy

PIFC Position: Neutral

This letter is to inform you that the Personal Insurance Federation of California, with adoption of the amendments agreed to by the author during the week of August 11th, is now neutral on SB 1 by Senator Speier. The amendments address several of the workability concerns PIFC had with prior versions of the bill. In particular, the amendments clarify the ability of insurance companies and their affiliates to communicate with their exclusive agents, and provide for enhanced flexibility and clarity in the annual notices, in addition to other changes.

We want to thank Senator Speier and the sponsors of SB 1 for their willingness to work with us during these last few weeks to address our concerns, and to craft a measure that provides both meaningful benefits to consumers while also recognizing the legitimate needs of our companies to share information and service their customers. If you have any questions regarding PIFC's neutral position, please contact Diane Colborn at (916) 442-6646.

cc: Honorable Jackie Speier, Author Ann Richardson. Office of the Governor Richard Figueroa. Office of the Governor Margaret Gladstein, Assembly Banking and Finance Committee Saskia Kim, Assembly Judiciary Committee Michael Yang, Senate Judiciary Committee Peter Renevitz, Assembly Republican Caucus Mike Petersen, Senate Republican Caucus Senate Floor Analyses